



Vincent FREY

Leadership and Negotiation

KEDGE BUSINESS SCHOOL

☎ PROFESSIONAL +33 4 91 82 73 56

vincent.frey@kedgebs.com

EDUCATION

- | | |
|---------|--|
| 2016 | Certification DISC |
| 2012-17 | Harvard Law School, PON certificate, Execed |
| 2011 | Certification MBTI |
| 2008 | FEA, Aix-Marseille Université, M Phil. |
| 1994 | Ecole Supérieure de Commerce Marseille Provence, M.Sc. in Management |
| 1992 | FEA, Aix-Marseille Université, BA in Economics |

- 2003-2004 Negotiation, Purchasing Marketing, Key Account management (EUROMED Marseille), Negotiation, Purchasing Management (ENSAE), Negotiation (EDHEC)
- 2002-2003 Negotiation, Purchasing Marketing, Key Account management (EUROMED Marseille), Negotiation (EDHEC)

CONSULTING EXPERIENCE

- 2013-2022 Trainer For Airbus Group, MBDA, Sodexo, GrDF, ErDF, Société Générale, Crédit du Nord, BPI,
- 2013 Trainer for Pellenc ST, Stryker
- 2012 Trainer for Wataniya Telecom Algeria, AstraZeneca, Gemalto
- 2011-2012 Trainer for Société Marseillaise de Crédit, Sodexo
- 2008 Trainer for Onet, La Poste, CTH, Came, Sodexo, Cabesto
- 2007-2008 Trainer for Société Générale (Sales Management)
- 2007 Trainer for Onet, Depolabo and EDF
- 2006 Expert /Consultant for Germe (APM executive education Dpt)
- 2005-2008 Trainer for Boston Scientific
- 2005, 2006, 2008 Crisis Management. French hospitals managers

Whirlpool Corp. 8 US\$
1994-1995 Advertising consultant
Agence Evasion

OTHER PERSONAL INFORMATION

Languages

English Spoken

Hobbies

Windsurfing: Hawaiian State vice champion (2003) and finalist (2001)